

Undergraduate Management Major — Frequently Asked Questions (FAQs)

Q: May I take a mix of Management courses to make a Management concentration, or do I have to take all of my courses from one of the four areas: Entrepreneurial, Human Resources and Organizational, Multinational, and Strategic Management?

A: Yes, you may put together a Management concentration by drawing four courses from any of the four fields. Actually, we would encourage it. For instance, someone taking three courses in Entrepreneurial or Strategic Management would still benefit from also taking MGMT 291, Negotiations. Alternatively, someone interested in Human Resources might benefit from MGMT 223, Business Strategy and Policy, or MGMT 234, Comparative Management.

Q: What is the permit policy for MGMT 101?

A: The permit policy is updated each semester and is detailed on the course schedule page of the [Management Department website](#).

Q: May I count MGMT 199, Independent Study, towards a MGMT concentration?

A: Yes, you may, provided you do your Independent Study with a faculty from the Management Department.

Q: How do I go about signing up for Independent Study?

A: The first thing you need to do is to find a faculty member to agree to be the supervisor for your project. We would recommend that you approach a faculty member from whom you have taken a course in which you got a good grade (an A, for instance), and in which you were excited about the subject matter. Supervising an independent study takes time away from the faculty member's required teaching, research, and service obligations. Therefore, you will have to sell the faculty member on your project. This will probably be easiest if you want to do something in an area in which the faculty member is actively engaging in research. It may also help if you bring with you a one-page ISP "proposal" in which you articulate your research and describe the type of deliverable (paper, case study, etc.) you want to produce. If the faculty member agrees to supervise your Independent Study, you will next need to get a form from Wharton Undergrad Advising (JMHH G95) or from their website:

http://undergrad.wharton.upenn.edu/research/independent_study.cfm

Lastly, you will need to get the professor to sign the form, and then you will need to take the completed, signed form back to G95. From then on, the process is automatic.

Note: you should have a GPA of 3.4 or better and have completed at least 24 c.u. before you may participate in Independent Study. If your GPA is less than 3.4, but you have found a professor who is willing to supervise your Independent study, you may petition at JMHH G95 for a waiver of the GPA requirement.

Q: May I count MGMT 353, Wharton Field Challenge, as one of the four courses in my Management concentration?

A: Yes, you may.

Q: May I count a cross-listed course, for instance MGMT 213 (LGST 215), Strategic Management in a Sustainable Society, as part of my Management concentration?

A: Yes, you may. However, you may not double count the course. For instance, if you are pursuing both a Legal Studies and a Management Concentration, you may count the course in only one of the two concentrations. Even if you took the course as LGST 215, you may count it towards your Management concentration, but you may not also count it towards your Legal Studies concentration. You may also not double count the course towards your business breadth requirement.

Q: May I enroll in MGMT 491 (or any other 400-level course)?

A: The Evening School handles all 400-level courses. Please contact Susan Donnelly at 215.898.9499 or Donnelly@wharton.upenn.edu to enquire about enrolling.